



BlueVillas

The Luxury Concept

MYKONOS | SANTORINI | PAROS | CRETE | ANTIPAROS
SELECTED DESTINATIONS ALL OVER GREECE

Best Serviced Villas In Greece 2016, 2017, 2018 & 2019

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Traveller Made
Private Places - Brokers Favorite

J.MAK
HOSPITALITY



BlueVillas, the most lavish villa collection in Greece

BlueVillas – The Luxury Concept is a Greek hospitality company specialized in luxury villa management and on-site operation services. In our platform, you can browse through over 350 handpicked villas on the popular Greek islands of Mykonos, Santorini, Paros, Antiparos, and Crete, as well as other Greek island destinations and mainland Greece. If certain villas appeal to your client's vacation dream, make an inquiry and get our villa consultants' input. Our team consists of highly qualified hospitality specialists that will smooth out the entire process for you and your client. With over 8 years in the luxury hospitality industry, we have developed the knowledge and understanding of what guests need and desire and always stay up to date with all the current trends in the hospitality industry by attending events such as Pure, Le Miami, ILTM, The Edge of Luxury Travel and ATM.

Verified-for-Quality villas

Our handpicked collection includes serviced villas that have been inspected by the BlueVillas team and the Founder of the company in person, in order to ensure that each one fulfills the 150+ criteria we have established. After numerous property inspections and our long-standing experience in the hospitality industry, we came up with a list of criteria, that make every villa worthy to be listed in our luxury portfolio. First come the "3 Blues", a requirement each property should meet in order to be part of our collection, which inspired the name 'BlueVillas' itself; three elements of blue shade that every villa should be blessed with as part of its view: the pool or jacuzzi, the sea and the sky. We also segment our list into general characteristics each property should have and to the quality of the facilities offered by each room. Finally, we put high standards in the arrival and welcoming process, as it is the first sense of hospitality the guest comes in touch with.

Personalized planning & tailor-made services

From the moment you reach us, one of our qualified consultants will respond to your request and suggest the most suitable villa options for your client. Together we can find the ideal villa match and curate the perfect vacation experience for your clients, tailor-made to their needs and wishes. Upon arrival, our friendly and helpful guest experience curators, concierge and operation staff will provide them with 24/7 on-site support and award-winning services for an unforgettable and easy-going stay. For your convenience, we have created agent-friendly villa presentations that we will be happy to share with you, so you may be more prompt in replying to your clients.

BlueVillas Benefits

A great property is just the beginning of a great vacation. For us, the perfect vacation comes with an array of extra benefits, that only BlueVillas guests have the opportunity to luxuriate in. A pre-arranged arrival transfer followed by an assisted check-in, a warm welcome with fruits and Prosecco and our pre-stocking service – all included in the price of every reservation – are just a few of the "BlueVillas" exceptional benefits your client will enjoy if they choose to book with us.





Signature Portfolio: villas with 5-star standards

Not every property offers the same levels of luxury. Our long experience in the hospitality industry has given us the ability to distinguish luxury villas from 5-star quality luxury villas. Thus, we decided to create a quality assurance measure for our most demanding guests; and so, our Signature Portfolio was born, a collection of the most luxurious properties the villa rental market can exhibit in Greece.

Our experienced consultants created a list of more than 150 strict criteria that match those of the 5-star hotels and are completed with other elements regarding location, facilities, amenities, privacy, style and design. Our Signature Portfolio features villas that fulfil 98% of our criteria list in terms of their facilities and service and have nothing to envy world-renowned 5-star hotels. Each Signature Portfolio property is supported and operated by the BlueVillas award-winning lifestyle management team, so our guests can take advantage of our exceptional service found nowhere else in Greece.

BlueVillas Awards

We have been awarded 4 titles in the last four years by the World Luxury Hotel Awards. Our first title was “Best Serviced Luxury Villas in Europe 2016” – a title we keep winning every year, which led the way for three more titles in 2017, one of them being global. Our titles are “Country Winner” in the category of Luxury Serviced Villa, “Regional Winner” in the category of Luxury Villa Group and “Global Winner” in the category of Luxury Collection Group.

Traveller Made & J.MAK Hospitality Partner

Our belief is that the elements of a successful vacation are beautiful destinations, tailor-made experiences, and personalized planning, that’s why we have joined forces with the Traveller Made network, a selection of the best travel designers in the world, who share the same views as us! But we didn’t stop there. In order to expand our network of agents across the Atlantic, last year we partnered with J.MAK Hospitality, aiming at creating relationships with top-notch travel agents of North America and increase reservations with a high-end clientele.

Emfasis Donation Villas - CSR Program

BlueVillas collaborates with Emfasis Foundation, a Greek NGO based in Athens that helps the less fortunate, mostly homeless people and refugees. BlueVillas donates to Emfasis Foundation a percentage of the profits received from selected villas.



B2B Online Booking Engine

We have created a useful and powerful tool that provides all the data you need, the exact rate for your requested dates and number of guests (adults and children) per villa, your commission percentage and full amount, the payment and cancellation policy, rate inclusions and descriptions. Get connected with us and stay up to date with every change regarding our villas in real time!

Please click the following link to apply for online access to BlueVillas Mykonos:

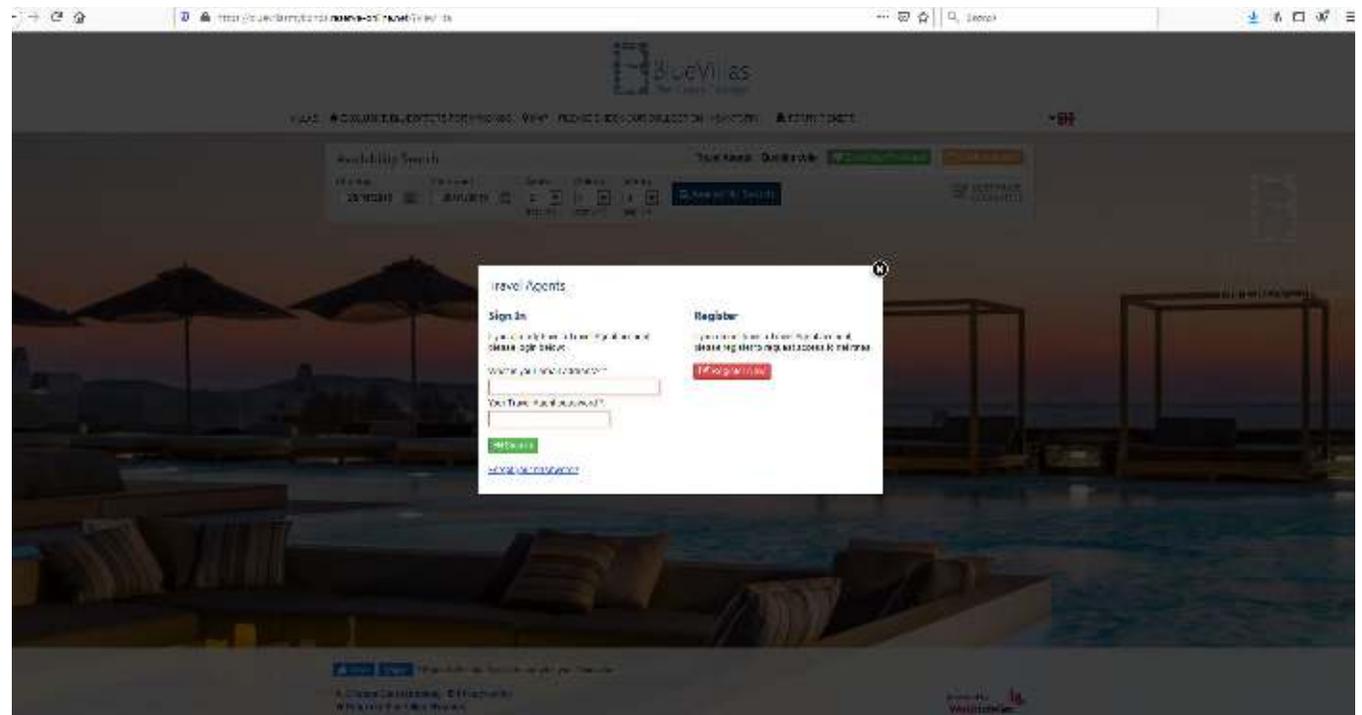
<https://bluevillasmykonos.reserve-online.net/?view=ta>

Please click this link to apply for online access to BlueVillas Santorini:

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Please click this link to apply for online access to BlueVillas Paros:

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